

# Assistive Technology Forum 2019 anticipate new trends – think big – foster innovation



# Welcome to the Switzerland!!!

# Welcome to the first Assistive Technology Forum (ATF)

A new worldwide networking event for leading players in Assistive Technology.





# **Providing Assistive Technology**

# **YESTERDAY – TODAY – TOMORROW**







### **Fiore Capone**

Founder & CEO of Active Communication / Rednet Founder & Board member of Swiss Handicap





# **Photo corner**

- 1. Dress up with accessories
- 2. Take photos
- 3. Print them out and take them home as a souvenir









# Guestbook

- How do you like the event?
- What else do you want to tell us?
- Tell us your wishes
- > Leave a message in our guestbook







# Who is here today?

We can proudly present 48 participants from...

- ✓ 15 nations
- ✓ 34 companies (manufactures, suppliers and resellers)
- ✓ 7 Speakers
- ✤ 5 people had to cancel their participation.





# **ATF – MY VISION**

A European (worldwide) business-to-business network in the branch of (Digital) Assistive Technology that connect, engage, strengthen and serve our global industry community.





# ATF – MY GOALS

- ✓ Exchanging knowledge
- $\checkmark$  Discussing innovations and trends
- ✓ Sharing experiences
- ✓ Boosting developments
- ✓ Learning from (other) practice





# Let me tell you a story started 20 years ago...













Visiting a leading manufactor in 1999...

...striking repair methods







# We can't control the evolution of the technology....









# **Question is: What is Active's market position today?**

# Technology «Interface» Users







# The challenges like the evolving technology, funding pressure, digital and online solutions....

Do they really threat our role/position in the market?

Or do they encourage us....

...to create new services?

...to commercialize our knowledge and our experiences?

...to boost our expert position?

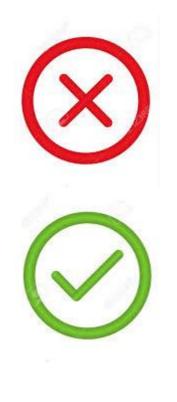




# Which questions could inspire us during the day?







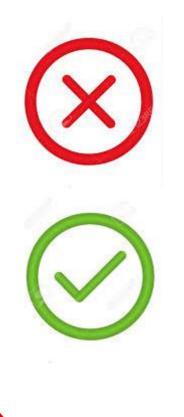
# How can I make more turnover / profit?

What makes us unique? Which are our USP's?







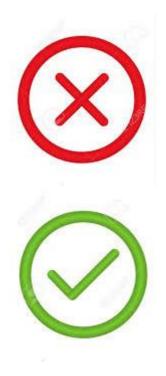


# How can I beat the competitors?

# What is the key role of our companies in a future AT-market?







Who is offering me products to better conditions?

What do we need in the future to fulfil our mission more effectively?







My slogan/claim is:

We can't change the wind but set the sails differently.

Thank you!







## Fredrik Ruben

CEO Tobii Dynavox

Trends and Outlook – The Assistive Technology for Communication market









Jürgen Kohl

CEO REHAVISTA

Knowledge management – The key to success







- > 20' Coffee break
- > Speed Dating (10\*5 min, Lago bar)



- > 20' Coffee break
- > Insights with Pius Bernet (conference room)
- > ParaForum







#### **Pius Bernet**

Director of SSBL, former CFO Swiss Paraplegic Group

The Swiss Paraplegic Foundation Nottwil





### **David Hofer**

**CEO LIFEtool** 

Panel discussion with special guests Providing Assistive Technology yesterday – today – tomorrow









# **Antony Ruck**

CEO of Aventido, Chairman of BATA (The British Assistive Technology Association)

Promoting the role of AT at a local, national and international level







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# Feedback, comments, thoughts, questions for the panel guests?

(Go to www.menti.com and use the code 76 00 42)

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### Rüdiger Böhm

Expert for Motivation & Change, Coach & Author of «No legs no limits!»

Change 4.0: Being successful in times of digital transformation







# **Fiore Capone**

Round up, open discussion & conference closing





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# See you in Amsterdam (20. March 2020)

# See you @ the 2. ATF in November 2020







## **Hearts and Minds - Swiss Evening**

18:30 h Aperitif Surprise

19:30 h Dinner in the Chalet

